



## LEADING BY INFLUENCE TO MAKE AN IMPACT

**KEY LEARNINGS:** *Be the leader that you want to follow!*

According to Essence Learning CEO, Valerie Wilson, it is important that leaders:

- 1.) Recognize they have the \_\_\_\_\_ to influence others.
- 2.) Be responsible and take \_\_\_\_\_ as an influential leader.
- 3.) Make sure they are \_\_\_\_\_ to people as a leader.
- 4.) Make sure they have \_\_\_\_\_ to lead and influence others.

Examine: Think of some characteristics from other leaders that inspire you. How can you better adapt them into your leadership style?

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Examine: How can leaders use their influence to make an impact?

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What I learned?

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What I'll do?

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What I'll share?

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Answers: 1. Power 2. Ownership 3. Connecting 4. Permission